



Purpose: preliminary screening only. Final terms are subject to underwriting, diligence and approval.

TRANSACTION IDENTIFICATION

PROJECT / TRANSACTION NAME *

SUBMISSION DATE

DESIRED CLOSING DATE *

REASON FOR CLOSING DEADLINE

SUBMITTED BY *

COMPANY

EMAIL *

PHONE *

BORROWER INFORMATION

BORROWING ENTITY *

STATE OF FORMATION

ENTITY TYPE

PRIMARY BORROWER CONTACT

BORROWER EMAIL

BORROWER PHONE

REQUESTED FINANCING

Choose 1 senior program; add-ons require a Stone Oak senior loan

☐ Bridge Loans ☐ Construction Loans ☐ Permanent Financing ☐ Preferred Equity (add-on) ☐ Mezzanine Financing (add-on)

REQUESTED LOAN AMOUNT *

PURCHASE PRICE

TOTAL PROJECT COST

REQUESTED TERM

AS-IS PROPERTY VALUE

STABILIZED / ARV

INTEREST-ONLY REQUEST

DESIRED AMORTIZATION

EXISTING DEBT & LIENS

EXISTING FIRST LIEN

OTHER LIENS

DEBT MATURITY

PAYOFF / EXTENSION STATUS

CURRENT LIENHOLDER(S) / SELLER NOTES



PROPERTY LOCATION

STREET ADDRESS *

CITY *

STATE *

ZIP CODE

COUNTY

PROPERTY TYPE

Select the primary classification

- | | | | |
|---|---|--|--|
| ☐ Multifamily | ☐ Hospitality | ☐ Industrial & Warehouse | ☐ Retail |
| ☐ Office | ☐ Mixed-Use | ☐ Self-Storage | ☐ Manufactured Housing |
| ☐ Student Housing | ☐ Senior Housing | ☐ Medical & Specialty Use | ☐ Condominium Buildings |
| ☐ Marinas & Waterfront Properties | ☐ Automotive | ☐ Parking Facilities | ☐ Gas Stations & Convenience Stores |
| ☐ NNN / Franchised Restaurants | ☐ Golf & Resort | ☐ Data Centers & Telecommunications | ☐ RV Parks |
| ☐ BTR / SFR — Build-to-Rent
Single-Family Communities | ☐ BTS / SFR — Build-to-Sell
Single-Family Communities | ☐ Airport & Aviation | ☐ Commercial Entitled Land |

OTHER PROPERTY TYPE / ADDITIONAL DESCRIPTION

PHYSICAL & OPERATING INFORMATION

NUMBER OF UNITS / KEYS

TOTAL SQUARE FOOTAGE

YEAR BUILT

YEAR RENOVATED

OCCUPANCY (%)

PURCHASE DATE

ORIGINAL PURCHASE PRICE

APPRAISAL / BPO VALUE

APPRAISAL / BPO DATE

ANNUAL GROSS REVENUE

ANNUAL NOI

ANNUAL TAXES

ANNUAL INSURANCE

CAPITAL INVESTED / CAPEX

CONSTRUCTION / REHAB BUDGET

REMAINING COST TO COMPLETE

MONTHLY DEBT SERVICE

COLLATERAL & PROJECT SUMMARY

DESCRIBE THE PROPERTY, CURRENT CONDITION, BUSINESS PLAN AND PROPOSED IMPROVEMENTS



PRIMARY SPONSOR / GUARANTOR

NAME *

OWNERSHIP (%)

FICO SCORE

YEARS OF EXPERIENCE

COMBINED NET WORTH

COMBINED LIQUIDITY

COMPARABLE PROJECTS COMPLETED

ADDITIONAL GUARANTORS / OWNERSHIP STRUCTURE

SPONSOR EQUITY & RECOURSE

SPONSOR EQUITY INVESTED

ADDITIONAL EQUITY AVAILABLE

SOURCE OF EQUITY

RECOURSE PREFERENCE

☐ Full Recourse

☐ Partial / Burn-Off

☐ Non-Recourse

☐ Flexible

USE OF PROCEEDS

DESCRIBE ACQUISITION, REFINANCE, PAYOFF, CONSTRUCTION, IMPROVEMENTS, RESERVES, FEES AND CASH-OUT

EXIT STRATEGY

DESCRIBE PRIMARY AND SECONDARY REPAYMENT STRATEGIES, TIMING AND PROSPECTIVE TAKEOUT FINANCING

OBSTACLES & PRIOR FINANCING ACTIVITY

DISCLOSE PRIOR CAPITAL PROVIDER FEEDBACK, TIMING CHALLENGES AND ANY MATERIAL UNDERWRITING ISSUES



FINANCING READINESS

TIME SEEKING FINANCING

PRICING EXPECTATIONS

BORROWER'S MOST IMPORTANT PRIORITY

OTHER BROKERS / CAPITAL PROVIDERS OR LOIS OUTSTANDING?

☐ Yes

☐ No

DEPOSIT FOR THIRD PARTIES?

☐ Yes

☐ No

READY TO PROCEED AND RESPOND QUICKLY?

☐ Yes

☐ No

CURRENT FINANCING ACTIVITY / LOI DETAILS

REQUIRED DISCLOSURES

Check Yes or No for each item

Property foreclosure within the last three years

☐ Yes

☐ No

Bankruptcy filing within the last five years

☐ Yes

☐ No

Defendant in a lawsuit within the last three years

☐ Yes

☐ No

Missed mortgage payment within the last twelve months

☐ Yes

☐ No

Borrower or guarantor is a foreign national

☐ Yes

☐ No

Back real estate taxes owed on the subject property

☐ Yes

☐ No

Environmental concerns, storage tanks or prior Phase II requirement

☐ Yes

☐ No

DETAILS FOR ALL YES RESPONSES

INITIAL SUBMISSION CHECKLIST

Attach available items

☐ Executive Summary

☐ Purchase Contract

☐ Rent Roll

☐ T-12 / P&L

☐ PFS / SREO

☐ Bank Statements

☐ Credit Authorization

☐ Payoff Statements

☐ Appraisal / BPO

☐ Budget / Sources & Uses

☐ Plans / Permits / Draws

☐ Entity Documents

☐ Insurance / Title

☐ Tax Returns / Financials

CERTIFICATION

The undersigned certifies that the information supplied is true and complete to the best of their knowledge, and authorizes Stone Oak Capital Advisory to evaluate the financing request and verify submitted information.

PRINTED NAME *

TITLE

ELECTRONIC SIGNATURE *

DATE *